

North Dakota Insurance Department

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# Consumer Assistance, Enforcement Action and Fraud Report 2014

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# Summary of total relief

Consumer assistance and enforcement actions

| Source | Relief |
|--------|--------|
|        |        |

| 2014                                |                  |  |
|-------------------------------------|------------------|--|
| Company complaints                  | \$757,964.28     |  |
| Agent complaints                    | \$31,042.40      |  |
| SHIC and Prescription<br>Connection | \$2,907,019.00** |  |
| Consumer assistance hotline         | \$714,034.48     |  |
| 2014 total                          | \$4,410,060.16   |  |

| 2013                                |                  |  |
|-------------------------------------|------------------|--|
| Company complaints                  | \$2,560,183.84   |  |
| Agent complaints                    | \$7,282.91       |  |
| SHIC and Prescription<br>Connection | \$2,929,756.00** |  |
| Consumer assistance hotline         | \$783,663.49     |  |
| 2013 total                          | \$6,280,886.24   |  |

| Combined 2013-2014 total | \$10,690,946.40 |
|--------------------------|-----------------|
|--------------------------|-----------------|

\*SHIC relief is based upon prior three yearsøaverage

### 2014 combined company and agent complaints

| Year | <b>Complaints closed</b> | Relief       |
|------|--------------------------|--------------|
| 2014 | 172                      | \$789,006.68 |

Complaints are further categorized into seven different groups based on related types of coverage. They are: auto, fire, allied and commercial multi-peril, homeowner, life and annuity, accident and health, liability and miscellaneous.

### 2014 company complaints

| Туре             | <b>Complaints closed</b> | Relief       |
|------------------|--------------------------|--------------|
| Auto             | 65                       | \$160,879.44 |
| Fire, Allied/CMP | 4                        | \$28,459.82  |
| Homeowners       | 35                       | \$101,879.26 |
| Life/annuity     | 5                        | \$81,629.12  |
| Accident/health  | 14                       | \$355,706.26 |
| Liability        | 13                       | \$28,910.38  |
| Miscellaneous    | 5                        | \$500.00     |
| Total            | 141                      | \$757,964.28 |

### 2014 agent complaints

| Туре             | <b>Complaints closed</b> | Relief      |
|------------------|--------------------------|-------------|
| Auto             | 4                        | \$2,090.47  |
| Fire, Allied/CMP | 1                        | 0           |
| Homeowners       | 3                        | 0           |
| Life/annuity     | 5                        | 0           |
| Accident/health  | 10                       | \$28,951.93 |
| Liability        | 0                        | 0           |
| Miscellaneous    | 8                        | 0           |
| Total            | 31                       | \$31,042.40 |

# Agent complaints 2004 . 2014

| Year  | <b>Complaints closed</b> | Relief       |
|-------|--------------------------|--------------|
| 2004  | 33                       | \$55,730.99  |
| 2005  | 44                       | \$386,861.77 |
| 2006  | 25                       | \$26,365.65  |
| 2007  | 32                       | \$32,647.98  |
| 2008  | 34                       | \$44,778.30  |
| 2009  | 28                       | \$34,294.31  |
| 2010  | 24                       | 0            |
| 2011  | 17                       | \$104,783.00 |
| 2012  | 25                       | \$224,381.98 |
| 2013  | 26                       | \$7,282.91   |
| 2014  | 31                       | \$31,042.40  |
| Total | 319                      | \$948,169.29 |

# Company complaints 2004 . 2014

| Year  | Complaints closed | Relief         |
|-------|-------------------|----------------|
| 2004  | 278               | \$373,651.94   |
| 2005  | 220               | \$437,139.32   |
| 2006  | 205               | \$434,564.99   |
| 2007  | 201               | \$422,665.85   |
| 2008  | 241               | \$521,251.11   |
| 2009  | 236               | \$656,361.44   |
| 2010  | 211               | \$565,938.69   |
| 2011  | 197               | \$1,150,882.61 |
| 2012  | 180               | \$626,162.86   |
| 2013  | 169               | \$2,560,183.84 |
| 2014  | 141               | \$757,964.28   |
| Total | 2,279             | \$8,506,766.93 |

#### Consumer assistance hotline statistics

| Year | Walk-ins | Incoming calls | Outgoing calls | Total calls | Relief         |
|------|----------|----------------|----------------|-------------|----------------|
| 2004 | 171      | 1,534          | 8,135          | 9,669       | \$1,030,267.58 |
| 2005 | 171      | 2,027          | 8,272          | 10,299      | \$589,114.85   |
| 2006 | 167      | 1,808          | 8,308          | 10,116      | \$629,222.47   |
| 2007 | 183      | 1,785          | 8,298          | 10,083      | \$581,652.38   |
| 2008 | 132      | 1,556          | 7,214          | 8,902       | \$295,098.38   |
| 2009 | 157      | 1,813          | 6,680          | 8,493       | \$659,519.08   |
| 2010 | 110      | 2,046          | 6,251          | 8,297       | \$101,205.11   |
| 2011 | 115      | 2,050          | 5,165          | 7,215       | \$702,117.47   |
| 2012 | 119      | 2,093          | 6,196          | 8,289       | \$294,301.79   |
| 2013 | 212      | 4,092          | 11,011         | 15,103      | \$4,118,807.71 |
| 2014 | 161      | 3,534          | 10,121         | 13,655      | \$714,034.48   |

## State Health Insurance Counseling Program (SHIC)

| Year  | Number of contacts | Relief       |
|-------|--------------------|--------------|
| 2004  | 651                | n/a          |
| 2005  | 3,198              | \$841,161    |
| 2006  | 6,351              | \$1,607,450  |
| 2007  | 9,484              | \$2,397,363  |
| 2008  | 15,907             | \$4,034,031  |
| 2009  | 18,529             | \$4,541,977  |
| 2010  | 13,194             | \$3,068,776  |
| 2011  | 12,270             | \$3,006,150  |
| 2012  | 11,372             | \$2,739,387  |
| 2013  | 9,758              | \$2,336,943  |
| 2014  | 9,694              | \$2,275,030  |
| Total | 110,408            | \$26,848,268 |

Notes:

- Due to reporting system changes, relief information is not available for 2004.
- An increase in calls in 2005 and 2006 was due to the introduction of Medicare Part D drug benefit.
- 200762009: relief is an estimate based upon national averages provided by CMS.
- 201062013: relief is an estimate based upon prior three yearsø average.

### **Prescription Connection**

| Persons assisted*      | 188       |
|------------------------|-----------|
| Total estimated relief | \$531,989 |

2014

|  | 2013 |  |
|--|------|--|

| Persons assisted*      | 292       |
|------------------------|-----------|
| Total estimated relief | \$592,813 |

\*Assisted means applicant was eligible for at least one assistance program.

Prescription Connection relief is based on national averages for prescription costs.

### Agent enforcement actions . fines

|                          | 2010    | 2011    | 2012     | 2013     | 2014     |
|--------------------------|---------|---------|----------|----------|----------|
| Cease and desist         | 3       | 6       | 6        | 3        | 2        |
| Fines                    | 21      | 1       | 24       | 22       | 38       |
| Probations               | 19      | 14      | 15       | 18       | 22       |
| Revocations              | 8       | 15      | 19       | 22       | 26       |
| Suspensions              | 1       | 0       | 0        | 1        | 0        |
| Other                    | 18      | 11      | 41       | 123      | 94       |
| Total number of actions* | 70      | 47      | 105      | 189      | 182      |
| Total \$ amount of fines | \$8,950 | \$1,000 | \$27,625 | \$32,500 | \$75,000 |

\*The total number of actions may reflect multiple penalties of an individual action.

Note: These administrative actions do not reflect the suspensions/revocations for noncompliance with continuing education requirements in the state of North Dakota.

#### Company enforcement actions . fines

|                          | 2010    | 2011 | 2012        | 2013      | 2014      |
|--------------------------|---------|------|-------------|-----------|-----------|
| Cease and desist         | 0       | 0    | 0           | 0         | 0         |
| Fines                    | 2       | 0    | 11          | 8         | 11        |
| Revocations              | 2       | 6    | 2           | 8         | 2         |
| Suspensions              | 5       | 2    | 7           | 3         | 2         |
| Other                    | 12      | 0    | 5           | 9         | 26        |
| Total number of          | 14      | 8    | 25          | 28        | 41        |
| Total \$ amount of fines | \$7,063 | 0    | \$1,229,736 | \$954,287 | \$729,852 |

\*The total number of actions may reflect multiple penalties of an individual action.

# Fraud actions

|                                      | 2010           | 2011           | 2012         | 2013         | 2014         |
|--------------------------------------|----------------|----------------|--------------|--------------|--------------|
| Insurance fraud                      | 99             | 126            | 94           | 158          | 190          |
| Closed by arrest                     | 7              | 21             | 9            | 10           | 13           |
| Closed by exception                  | 4              | 1              | 1            | 2            | 0            |
| Closed due to jurisdiction           | 2              | 3              | 5            | 32           | 34           |
| Closed due to statute of limitations | 48             | 60             | 15           | 3            | 8            |
| Lack of resources                    | 14             | 8              | 11           | 3            | 39           |
| Unable to prove                      | 9              | 12             | 2            | 5            | 11           |
| No evidence of crime                 | 10             | 14             | 7            | 16           | 18           |
| Declined by prosecutor               | 0              | 1              | 1            | 1            | 0            |
| Referred                             | 13             | 8              | 7            | 9            | 14           |
| Open                                 | 0              | 0              | 30           | 78           | 43           |
| Amount of actual loss*               | \$2,190,236.80 | \$2,021,392.23 | \$714,103.78 | \$321,379.65 | \$831,465.88 |

\*This number reflects only those amounts that were reported by insurance companies; not all companies report the claim amount with their referral.